



Press Information August 2010

From: Duncan Phillips

Tel: 07980 832639

Duncan@antiquespr.com

www.antiquesforeveryone.co.uk

Rising Sales and Attendance at NEC Summer Fair

**ANTIQUES FOR EVERYONE
HALLS 17-19, NEC, BIRMINGHAM B40 1NT
22 - 25 July 2010**

English period furniture proved to be attracting renewed interest at the summer Antiques for Everyone fair, which ran at the NEC, Birmingham from 22 - 25 July 2010.

“My most successful fair at the NEC for years’ was how local Solihull dealer Paul Burrows of Yoxall Antiques described business after selling several items of furniture including a fine Regency Davenport desk in rare Goncalo Alves wood (a tropical hardwood) stamped with the Gillows Lancaster makers mark which went to a private buyer for a price in the region of £12,000 (image shown here).



Paul Burrows sold a number of pieces including a mid-19th century mahogany dining table and set of chairs, a Regency secretaire bookcase, a Victorian two-seater settee and Arts & Crafts silver. Other furniture specialists also made significant sales, notably Mike Melody Antiques from Chester who sold three farmhouse dressers, a large table, several items of country furniture and other pieces to private collectors from across the country, including one buyer on a special trip from Wiltshire. Mark Seabrook Antiques from Cambridgeshire, specialising in English country furniture, sold a fine early oak settle and a chest of drawers among other pieces, while James Strang from Scotland sold a number of fine Scottish Arts & Crafts chairs, other furniture and accessories.

From West Yorkshire, Mark Buckley Antiques enjoyed a successful fair selling 19th century furniture, so too Andrew Lovatt Antiques from Staffordshire. Also pleased with sales was early English furniture specialist Peter Bunting from Derbyshire who sold an eye-catching early solid oak door and its 17th century frame, sold for around £2,000, to a buyer from the Isle of Man who was intending to use it for the front door of his 16th century



cottage.

Now in its 25th year and celebrating its Silver Jubilee, the summer Antiques for Everyone fair continues to be a major attraction and its appeal was further increased with a rise in attendance figures of more than 10%, taking the total to well in excess of 17,500 over its four days. This certainly resulted in greater sales across the board and almost every exhibitor surveyed noted that business proved much better than expected.

Among those achieving most sales was Books Illustrated from Salisbury, selling contemporary and antique works by book illustrators, who enjoyed a very successful fair meeting new and regular customers from across the country; Terry Robert, the jewellery dealer from Norfolk, who also enjoyed a very successful four days; so too Anderson Jones, jewellery dealers from West Yorkshire; and Diana Apsimon of Vine Antiques, the silver specialist from Oxfordshire who said of the fair: 'Business has been excellent, I'm very pleased with sales', a comment echoed by Marion David Decorative Arts from Hertfordshire, specialising in Art Nouveau and Art Deco metalwork and ceramics. Also very pleased with sales were Candice Horley from Surrey, specialising in early 20th century porcelain and decorative prints; Through the Keyhole Antiques from Taunton showing early 20th century glass; Tony Horsley Antiques from Brighton, specialising in fine porcelain, and Simply Antiques from Gloucestershire with a range of fine card cases.

Japanese trade buyers and American trade buyers helped Portobello dealers W. & B Antiques enjoy a very successful fair selling a range of decorative antiques and furniture; Glazed Over, Moorcroft specialists from Durham, were delighted to sell many of their higher priced Moorcroft pottery, while Richard Hoppe from Devon, specialising in scent bottles and Continental glass, was delighted with business. Silver specialist Jack Shaw from Yorkshire sold very well, expressing the general feeling that business was much better than anyone anticipated, a comment also made by Burgett & Langfield, dealers in decorative sculpture from Dorset. Mother and daughter Japanese specialists Amelie and Melanie Caswell from Bristol were very pleased with business, describing sales as 'exceptional'. Early English pottery specialists John Howard from Woodstock and Roger de Ville from Staffordshire were both very satisfied with sales, John Howard describing the fair as the best of the summer season.

Among the more unusual sales was that of an 18th century wooden 'waywiser' that sold for £1,800 on the stand of Chiltern Antiques from Henley-on-Thames.

Commenting at the close, organiser Tiffany Pritchard said: 'Even after twenty-five years our loyal visitors continue to support our summer fair in ever increasing numbers and many collectors appear to have waited for the NEC fair to make their purchases despite the economic woes around us.'



The next Antiques for Everyone fair takes place from 28th – 31st October 2010.

Organisers: Clarion Events Birmingham Ltd, National Exhibition Centre, Birmingham B40 1NT.

Tel: UK (0)121-767 2947. Fax: UK (0)121-767 3535.

Email: antiquesnec@clarionevents.com www.antiquesforeveryone.co.uk.

Antiques Trade Press Information, Images, Press Tickets

Duncan Phillips, Press Officer, Tel: 07980 832639. duncan@antiquespr.com.

* * * * *

